30 Days to Dollars Plan

Month: November, 2002

Pro-Active Activity

Activity	Week 1		Week 2		Week 3		Week 4		Totals	
People you know/meet [50/week]	G*	A*	G	A	G	A	G	A	G	A
Circle prospect [25/week]	G*	A*	G	A	G	Α	G	A	G	A
Farm [50/week]	G*	A*	G	Α	G	Α	G	A	G	A
or FSBO's [25/week]	G*	A*	G	A	G	Α	G	A	G	A
or Expireds [25/week]	G*	A*	G	A	G	A	G	A	G	A
Re-Active Activities										
Open Houses [1min]	G*	A*	G	A	G	Α	G	A	G	A

*G=Goals *A=Activities