

# Monthly Activity Schedule

Month: November, 2002

## Buyer Activities

	Week 1		Week 2		Week 3		Week 4		Totals	
	G*	A*	G	A	G	A	G	A	G	A
Counseling Appointments with Buyers										
Qualified Buyer Showings										
# of Sales										

## Listing Activities

	G*	A*	G	A	G	A	G	A	G	A
Qualified Listing Appointments										
Marketable Listings Secured										
# of Listings Sold										

\*G=Goals

\*A=Activities